



Carl Duisberg

TIP – The International Profiler



The International Profiler (TIP) – a world-class tool designed to develop personal qualities for international success.

Who is TIP for?

The International Profiler was developed for managers and professionals working in an international context, who are interested in being profiled for:

- their behavioral emphasis when working internationally and
- which potential areas might require further development.

How does TIP work?

The procedure is simple: complete an approx. 30 minute online questionnaire at any time you feel ready and relaxed. Within a few days, you will receive a copy of the interpretive report and be debriefed by a licensed Carl Duisberg coach. Toward the end of your feedback session, your coach helps you create your individual International Development Plan.

What are the benefits of TIP?

For you personally:

- Prepares you and gives you confidence when facing international challenges
- Provides deep insight into your personal approach to international work
- Results in a structured review of your potential and problems in your international roles & assignments
- Enables you to develop a clear plan for managing potential and problems
- Reduces the rate of failure in international projects and assignments

For your organization:

- Diagnoses managerial capabilities for working across cultures
- Strengthens intercultural competencies
- Builds personal accountability for success in management roles
- Minimizes the risk of false investment

Who are your coaches for TIP at Carl Duisberg?



Helga Grabbe has “best practice” experience in varied intercultural environments of organizations and enterprises, especially in Asian cultures. She has not only been assigned as project manager for different multicultural collaborations, but also works as an intercultural management trainer and coach for human development, intercultural communication, leadership, and team management.



Indrani Nottebrock grew up in a multicultural environment, and she has made her passion and life experience her profession. For many years she has worked as an intercultural management trainer and coach for employees of various multinationals. Her main areas of expertise are expatriate training, intercultural communication and international team building.